

# How to use IoT Platforms for the Smart Buildings and Data Centers

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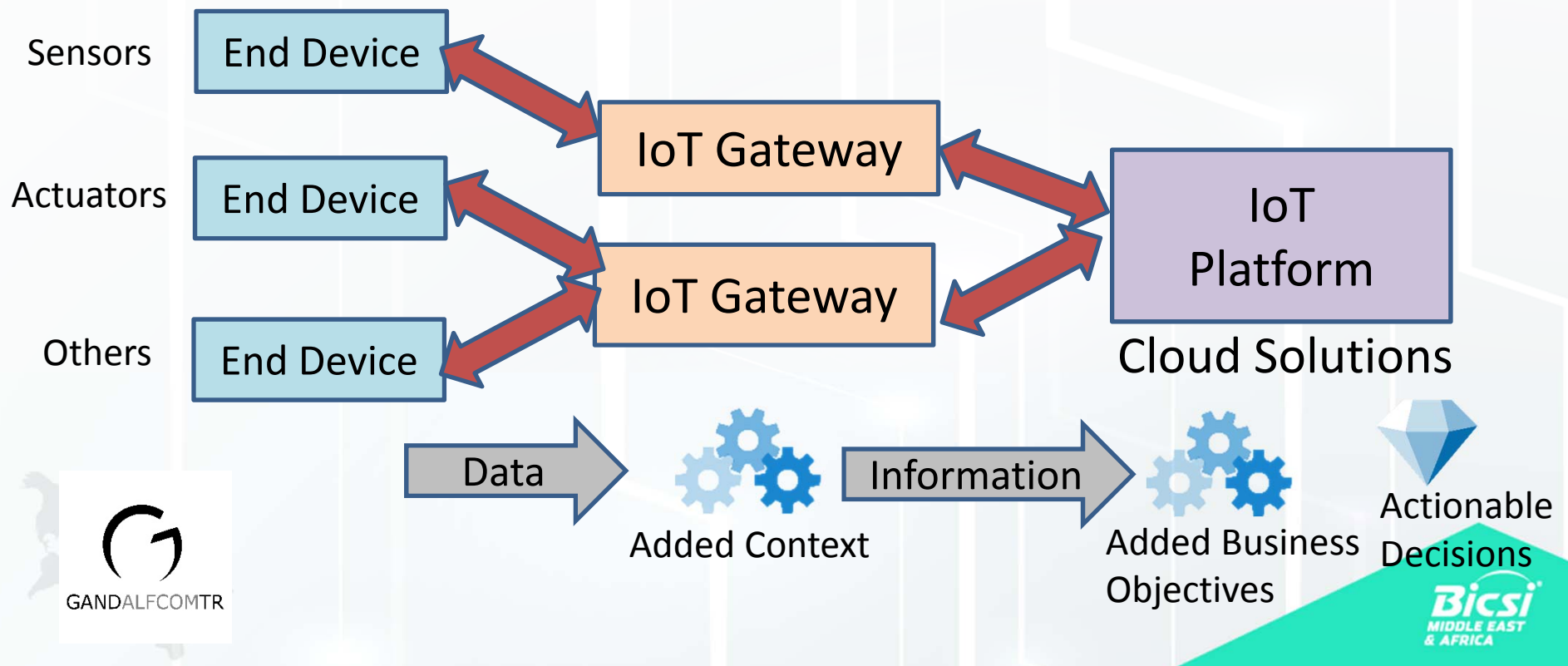


What does IoT look like?



# What does IoT look like?

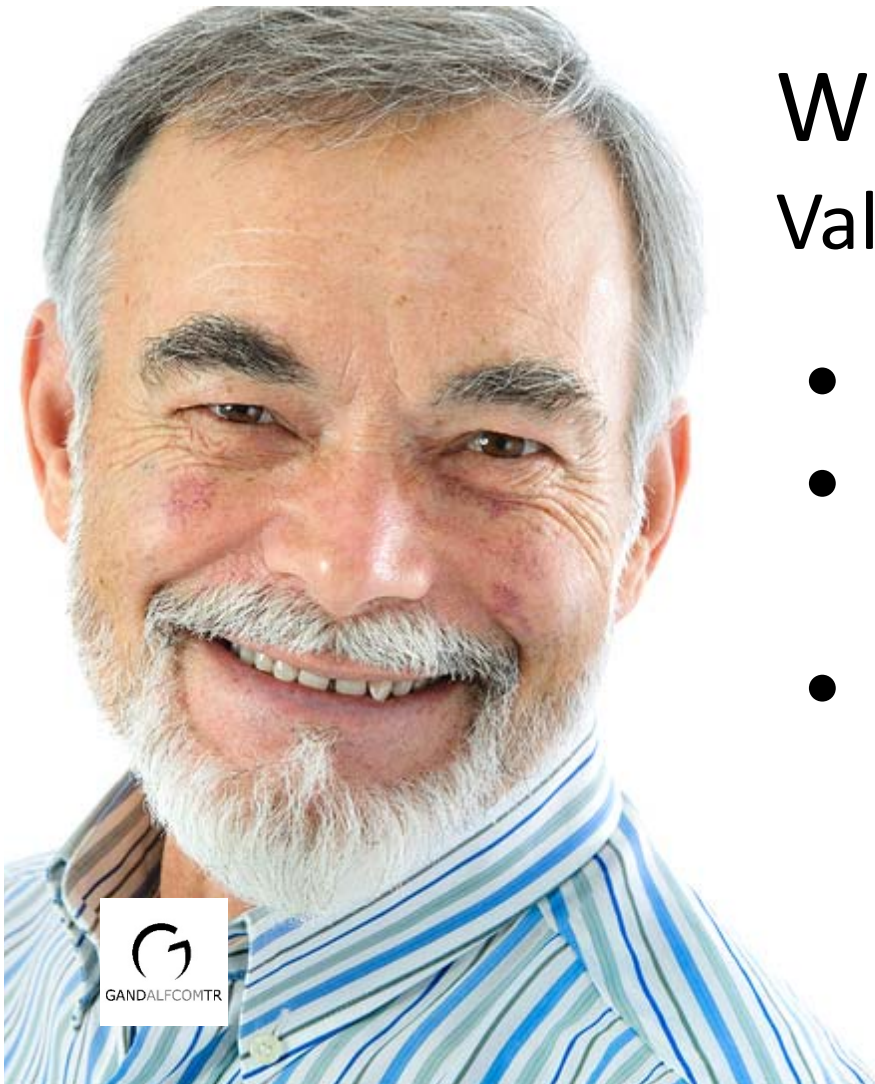
Its not the device, it's the pattern



# What does IoT look like?

Value comes from ...

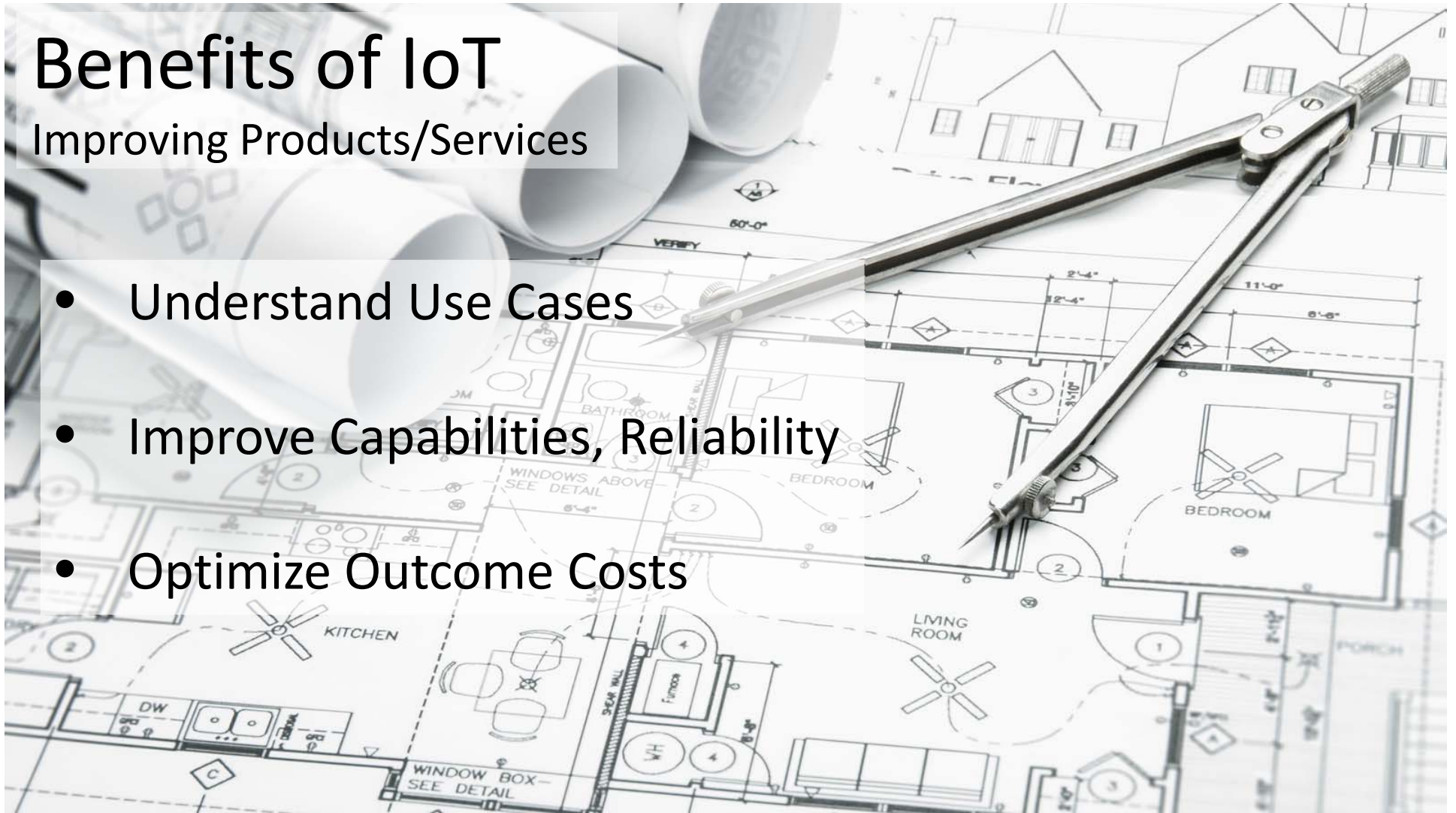
- Understanding the data
- Optimizing the whole, not the parts
- Delegation of decision making to the edge



# Benefits of IoT

Improving Products/Services

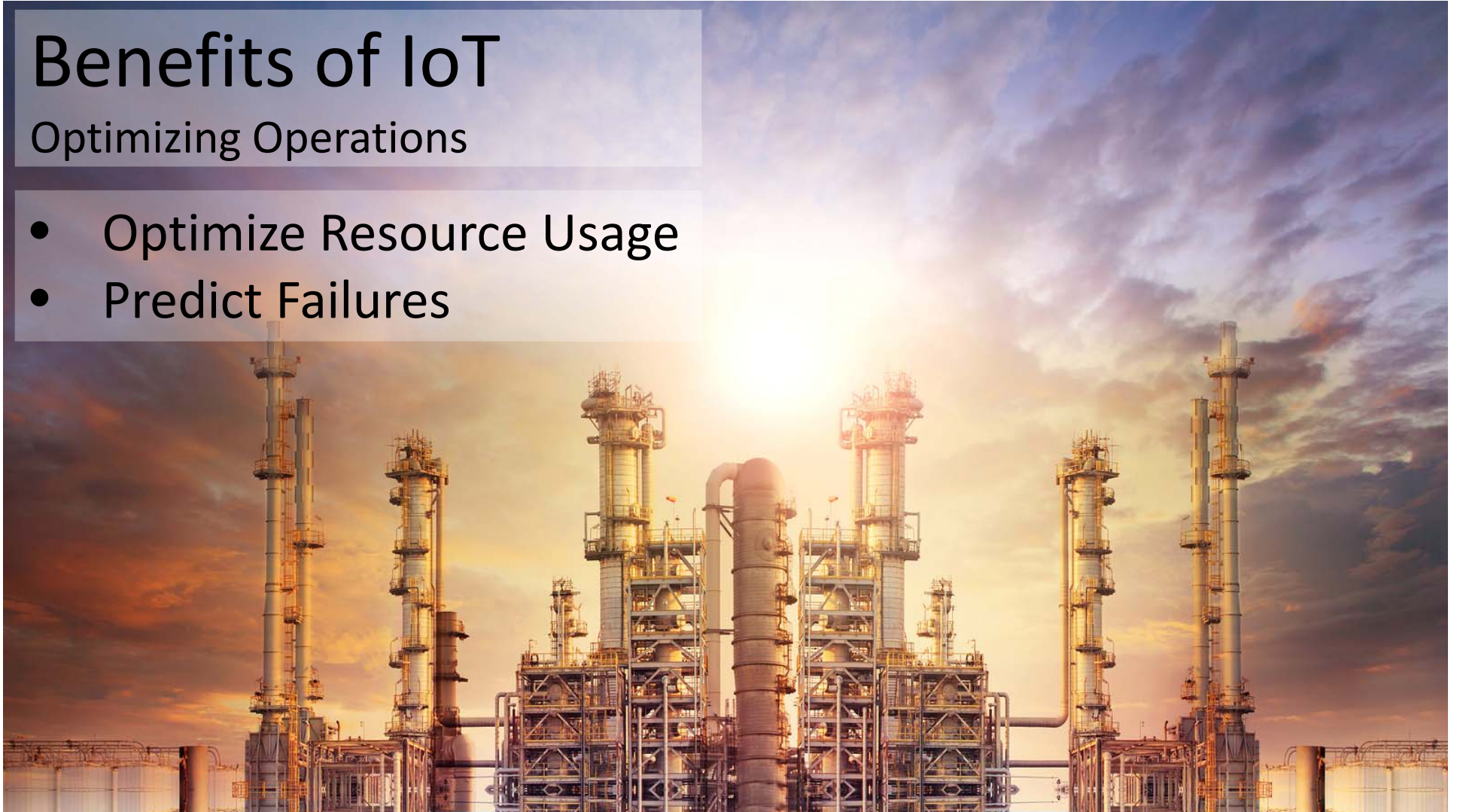
- Understand Use Cases
- Improve Capabilities, Reliability
- Optimize Outcome Costs



# Benefits of IoT

## Optimizing Operations

- Optimize Resource Usage
- Predict Failures



# Benefits of IoT

## Support Experience

- Understand Issues better
- Faster Response



# Benefits of IoT

## Discovering new Markets

- Understand untapped needs
- Assess business opportunity





# Pre-IoT Automation

## The Landscape



# Pre-IoT Automation

## The Landscape

- Only specialists know how to operate
- Brittle Operations
- Tightly Coupled
- Security was not a concern



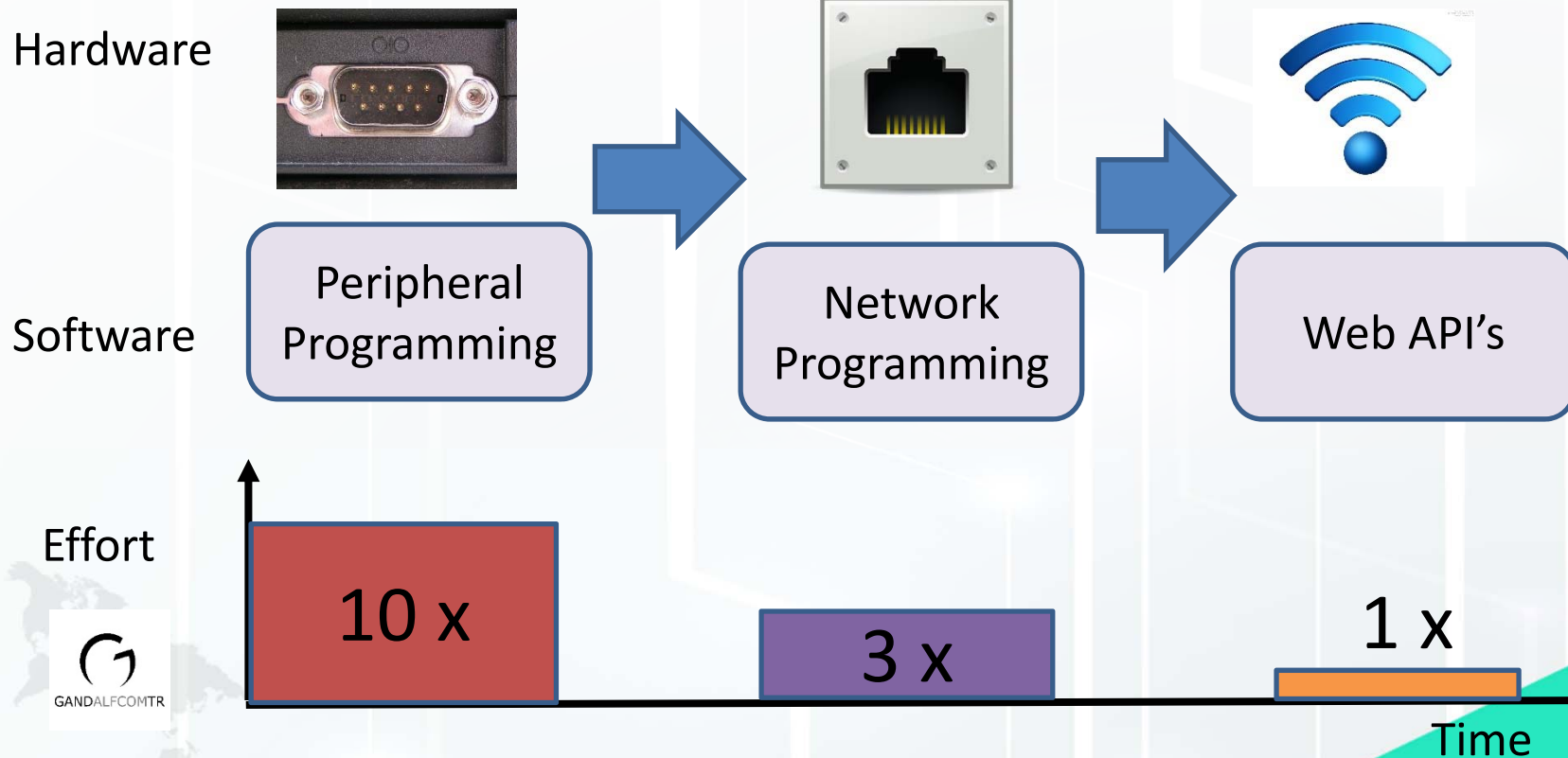
# Pre-IoT Automation

## The Focus

- Keep the device running
- Avoid disasters
- Keep know-how

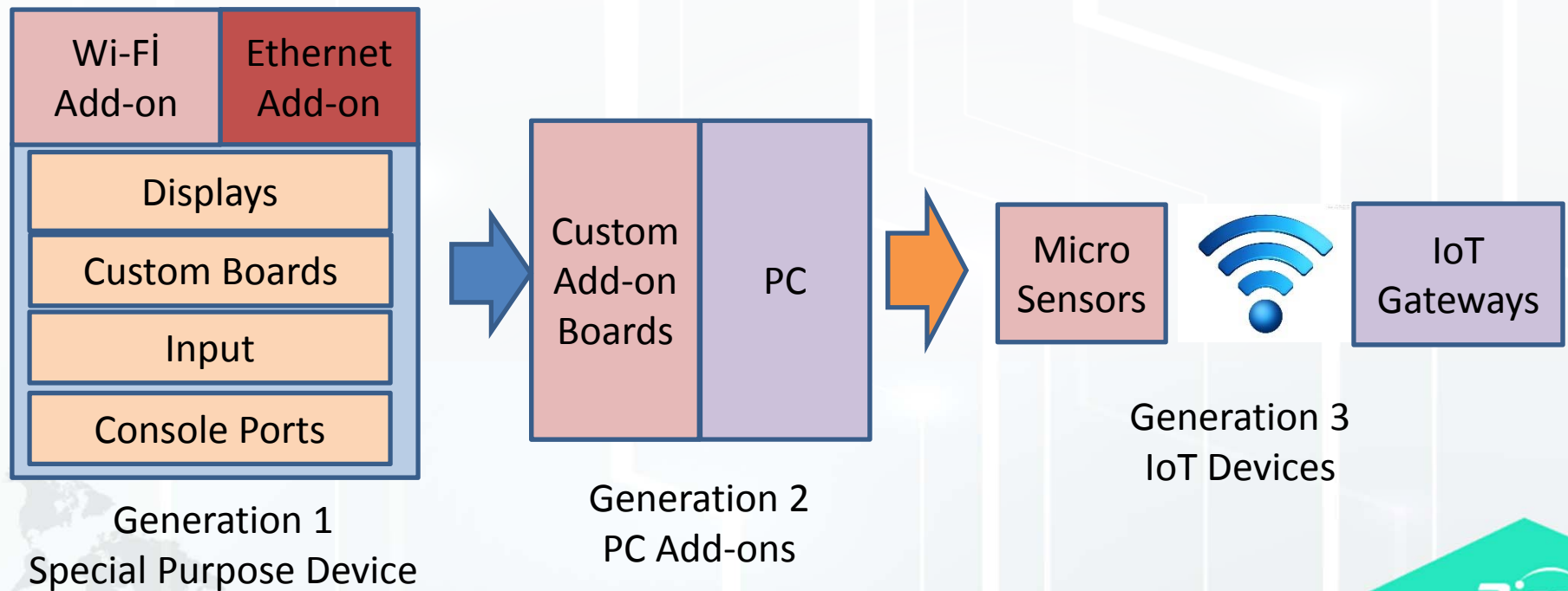


# Evolution of IoT Standard Connectivity



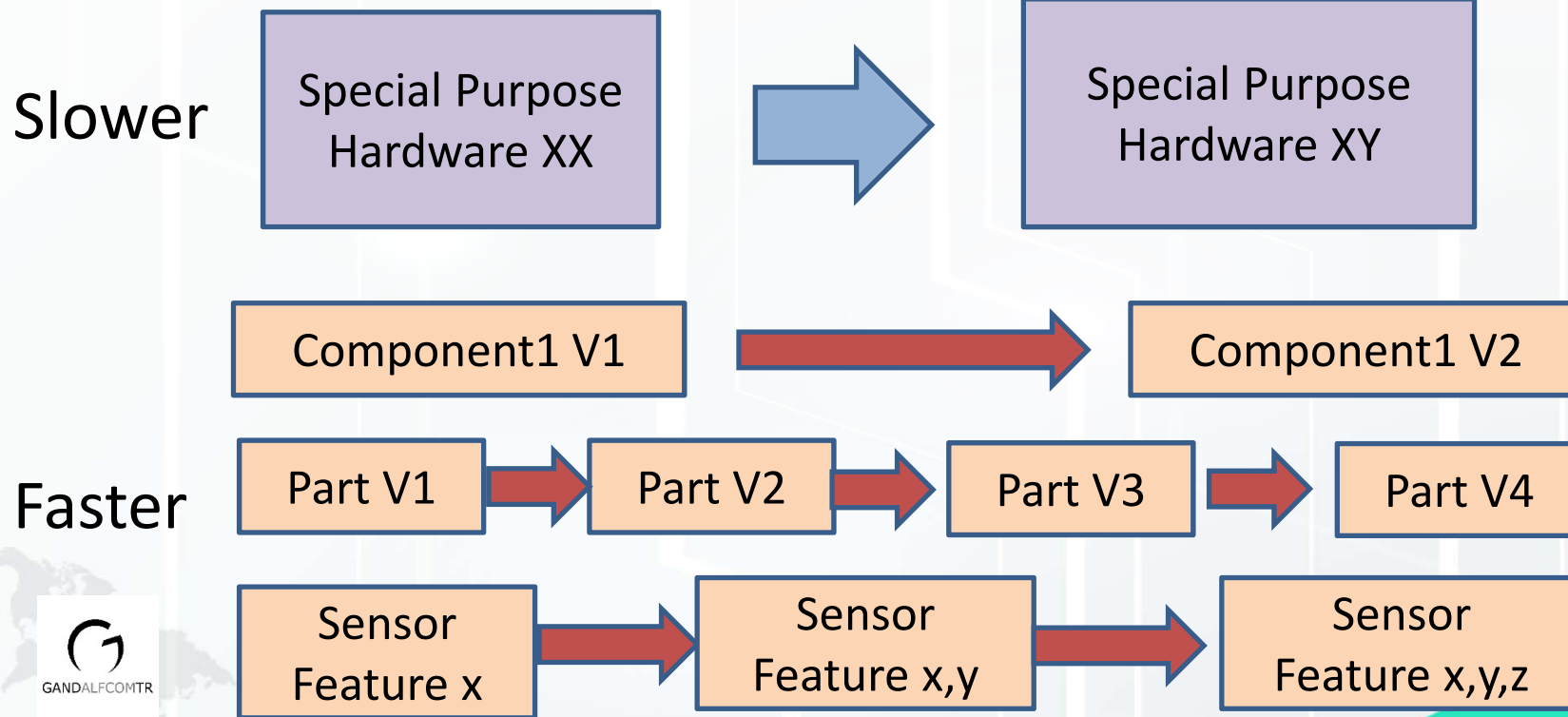
# Evolution of IoT

## Standardized Components

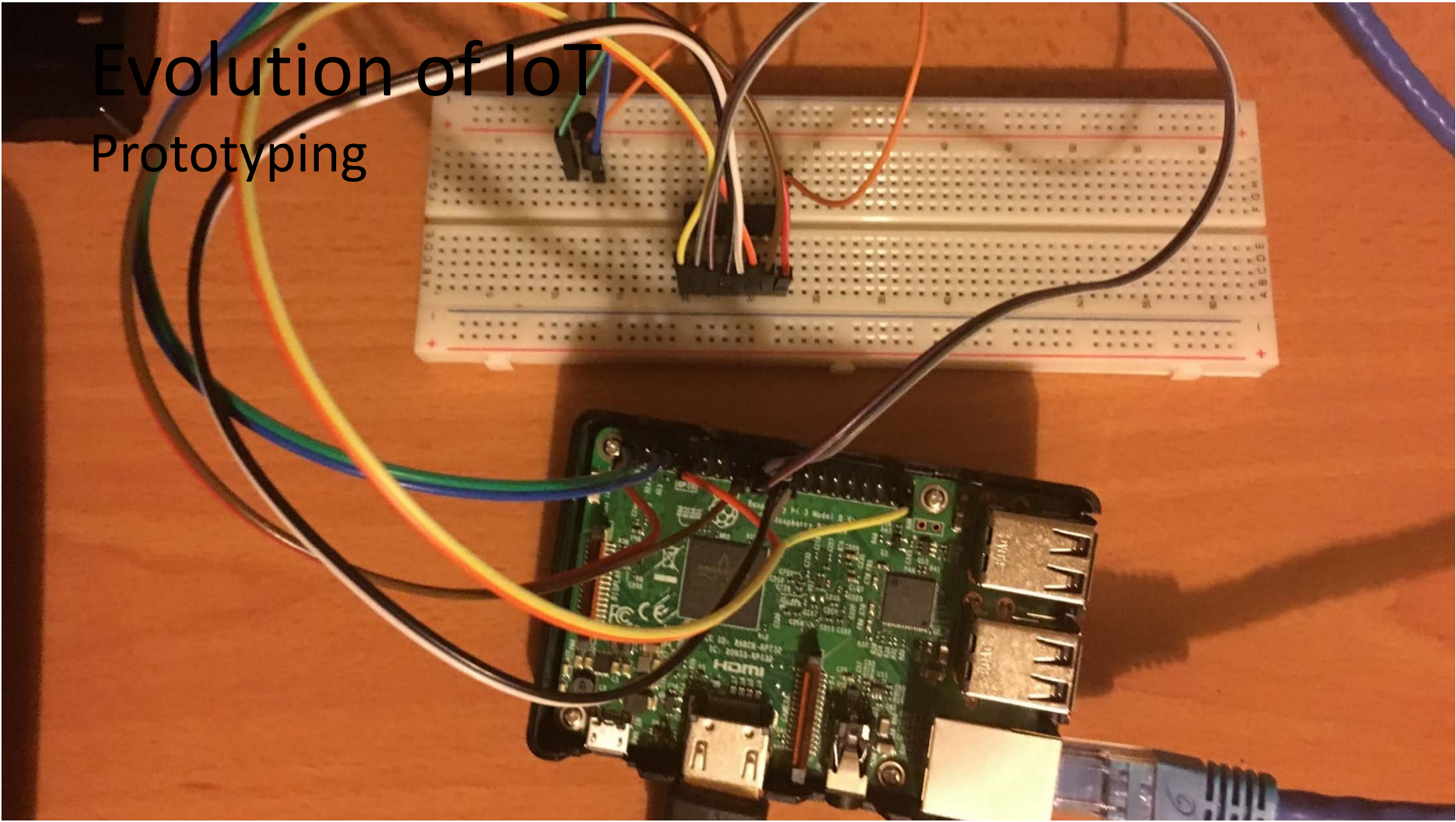


# Evolution of IoT

## Simultaneous Improvements



# Evolution of IoT Prototyping



# Evolution of IoT

## Lots of Sensors



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- Proximity Sensor
- Motion/Accelerometer
- Ambient Light Sensor
- Moisture Sensors
- Gyroscope
- Compass
- Barometer
- Touch ID
- Face ID
- Thermal Sensors





# Evolution of IoT

## Lots of Sensors

- Analog->Digital output
- Less power usage
- Auto Calibration
- More sensitivity
- Quicker Response



## Huge Data from Physical World!



GANDALFCOMTR

**Bicsi**  
MIDDLE EAST  
& AFRICA

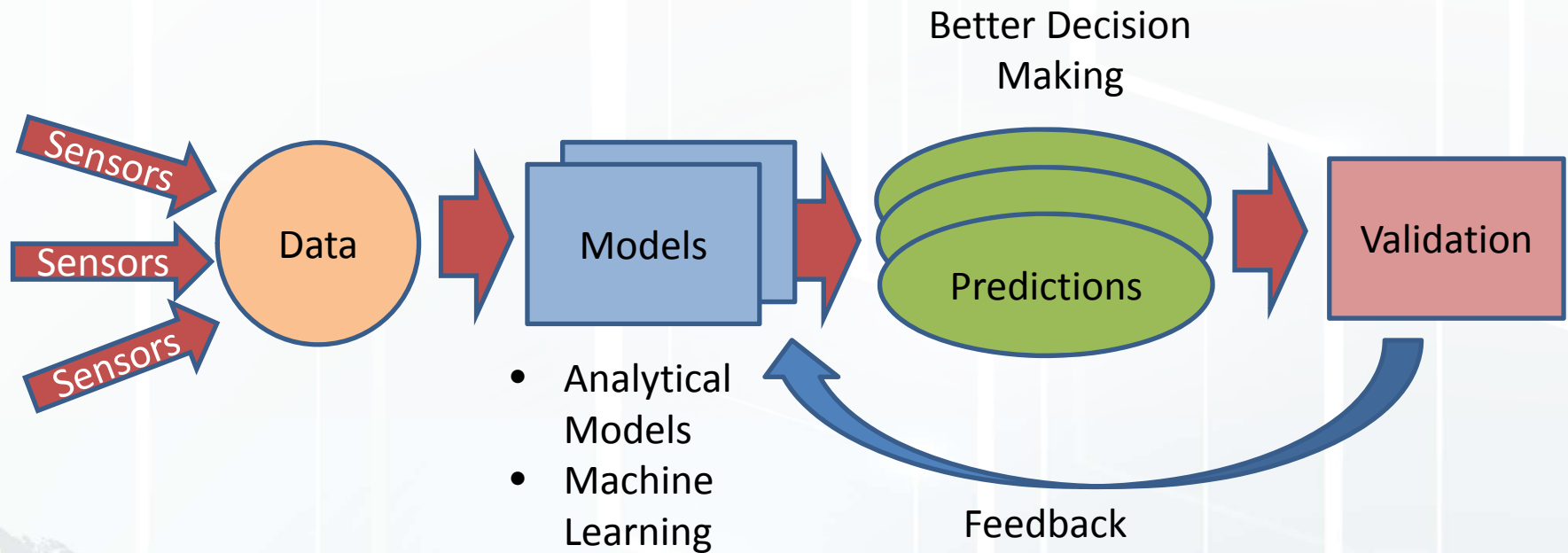
# Evolution of IoT

Big Data



- Data Velocity
- Data Variety
- Data Volume

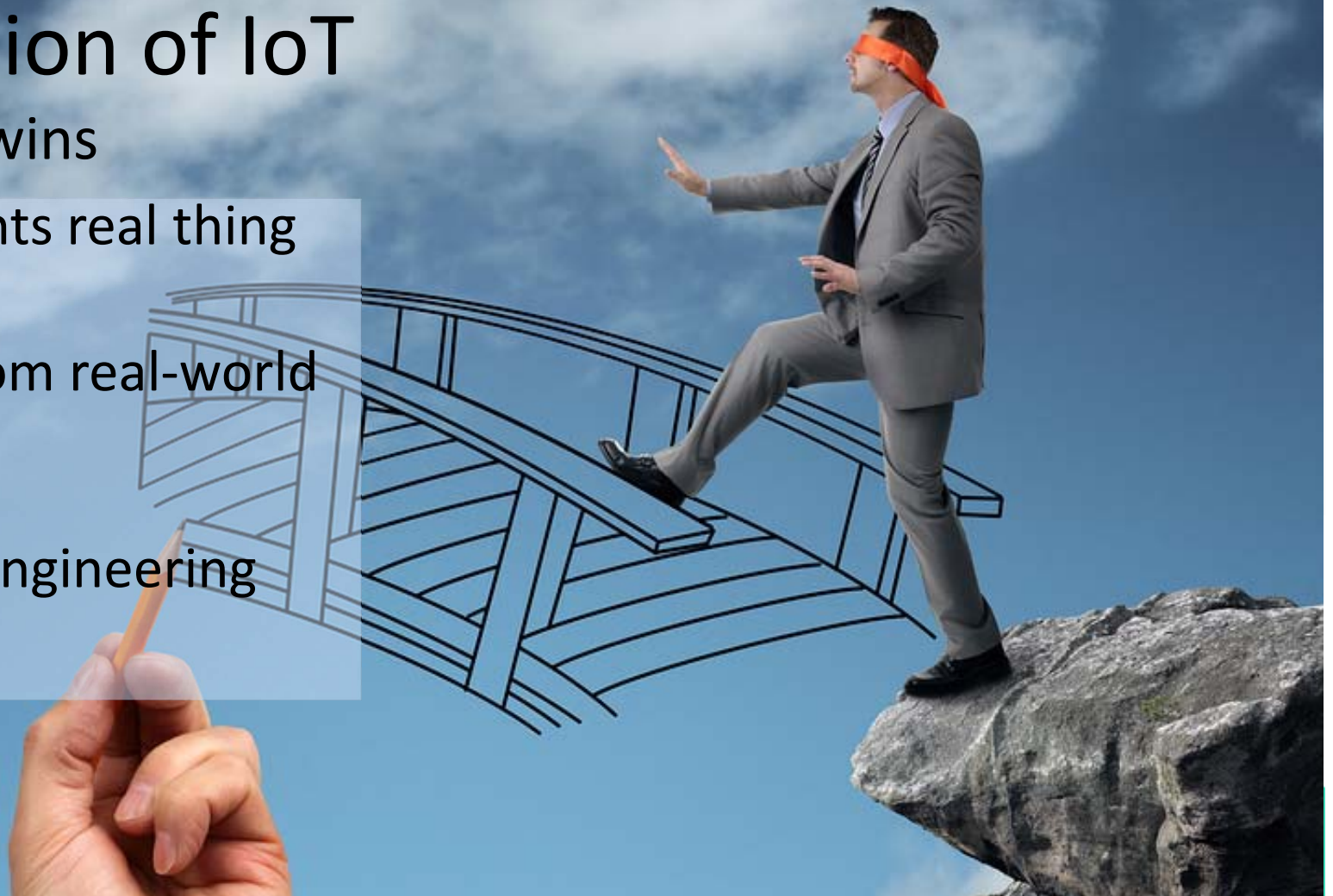
# Evolution of IoT Predictive Power



# Evolution of IoT

## Digital Twins

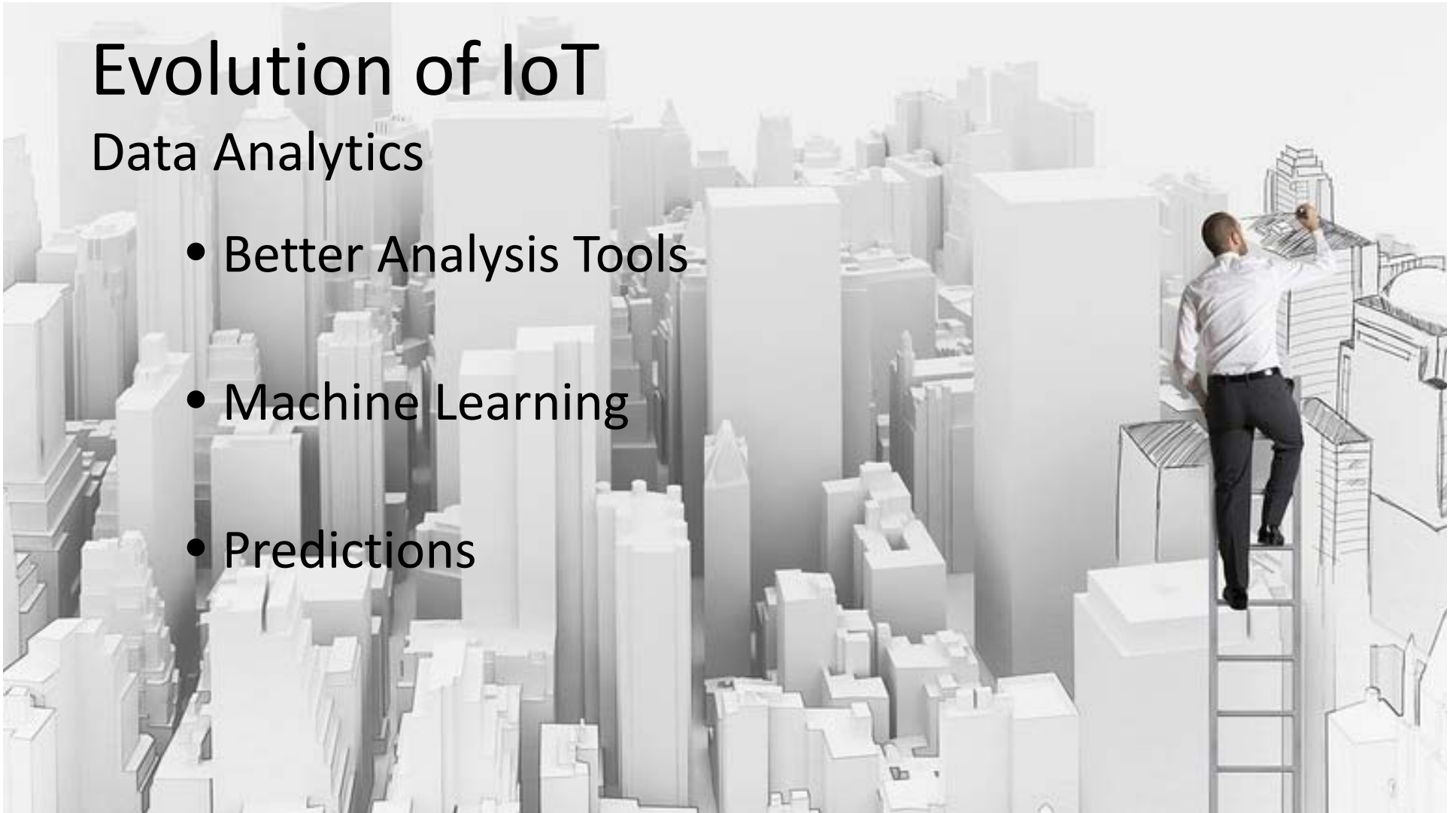
- Represents real thing
- Feeds from real-world data
- System Engineering Model



# Evolution of IoT

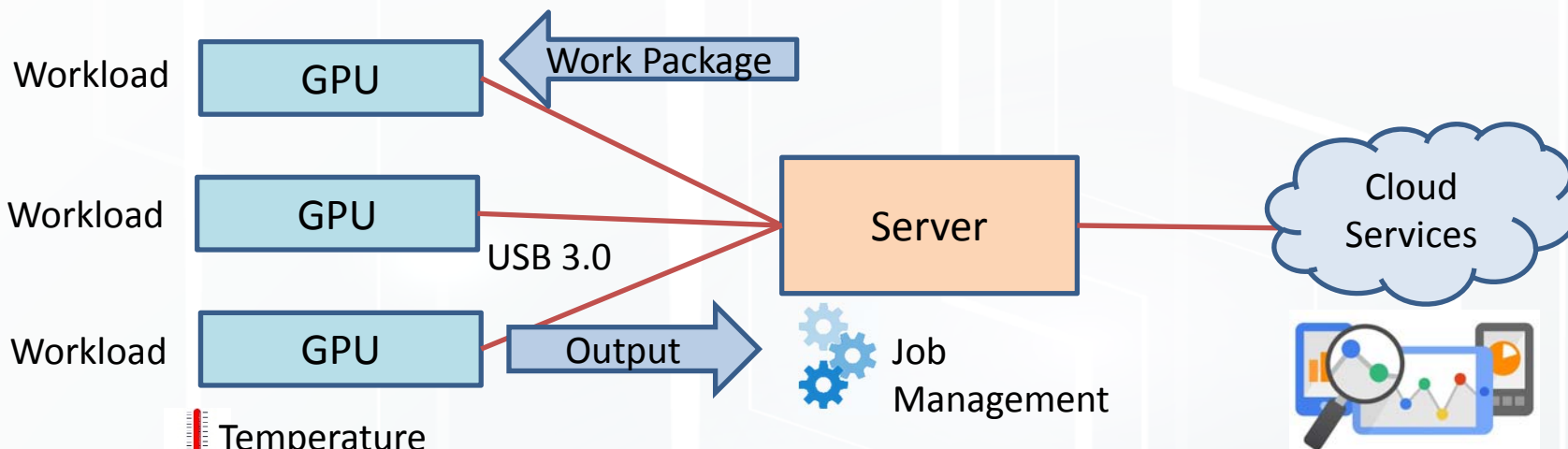
## Data Analytics

- Better Analysis Tools
- Machine Learning
- Predictions



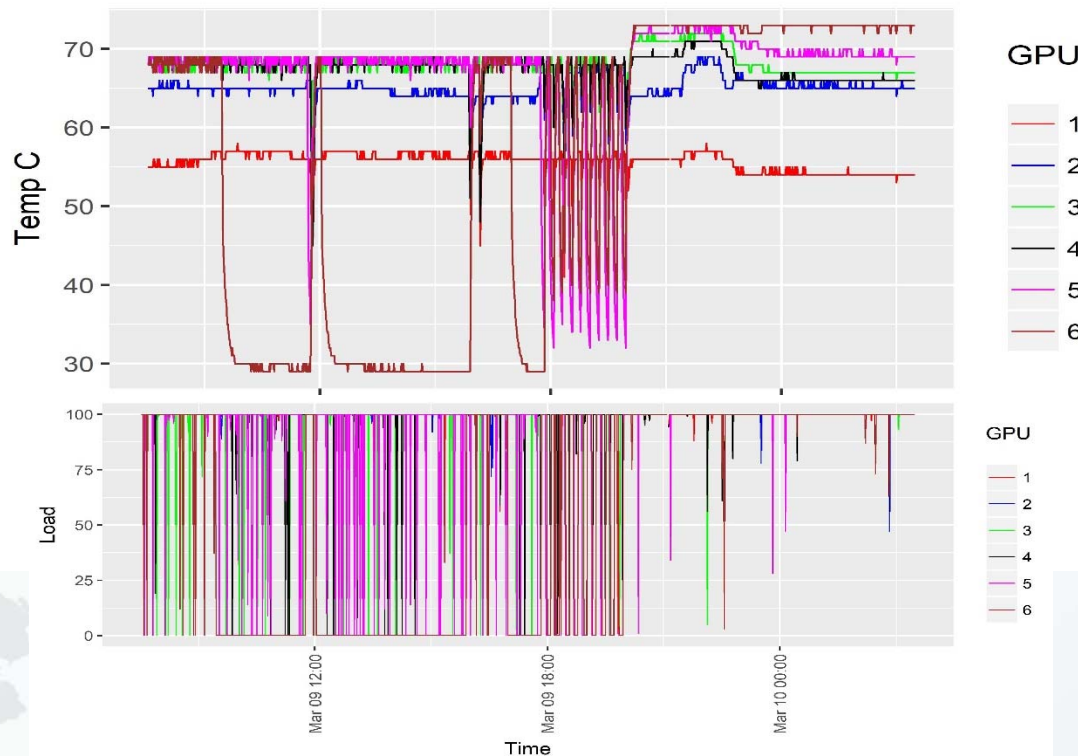
# Example IoT Scenarios

## Scenario 1 – Crypto Currency Rig monitoring



# Example IoT Scenarios

## Scenario 1 – Crypto Currency Rig monitoring



- Reality, not fiction
- Scalability
- Predicting Failures
- Optimized Performance
- Cloud Monitoring Platform





# Example IoT Scenarios

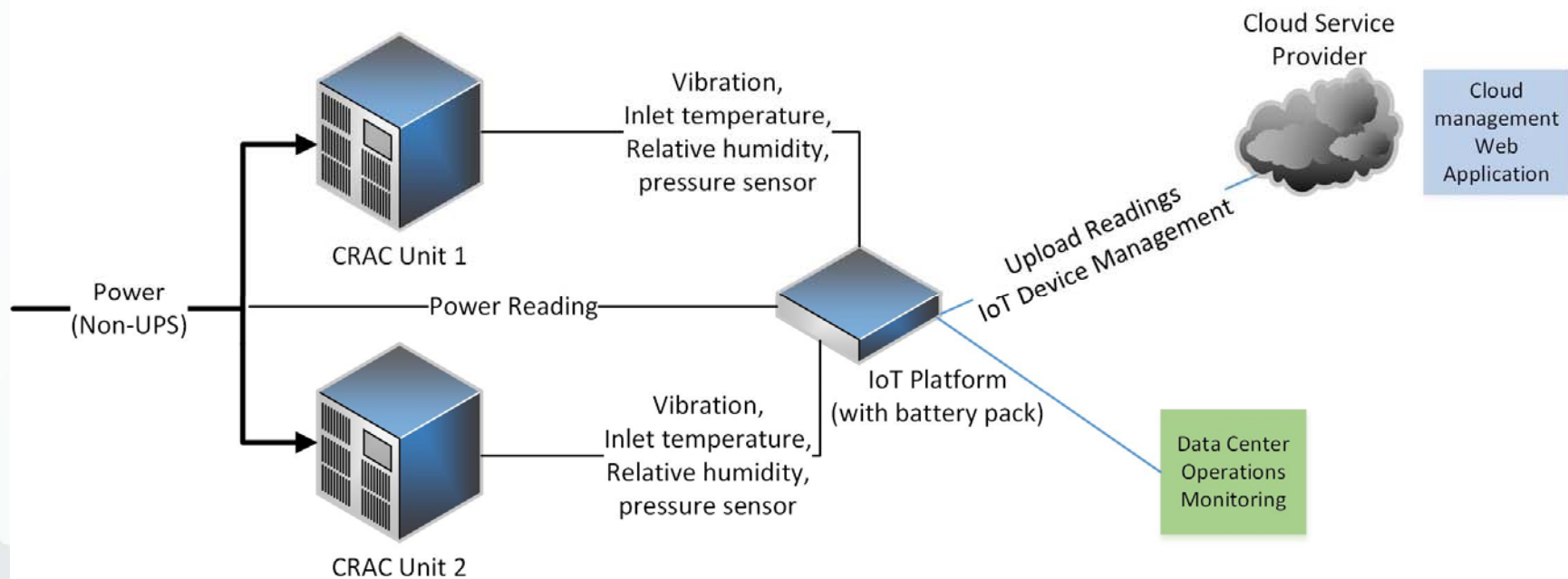
## Scenario 2 - Smart Buildings

- Benefits
  - Occupancy Metrics
  - Room level comfort monitoring
  - Cross discipline analytics
- Risks
  - Cybersecurity



# Example IoT Scenarios

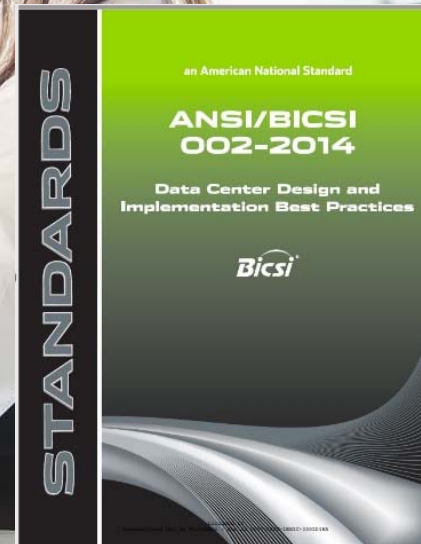
## Scenario 3 - Computer Room Air Conditioning Unit



# Example IoT Scenarios

## Scenario 3 - Computer Room Air Conditioning Unit

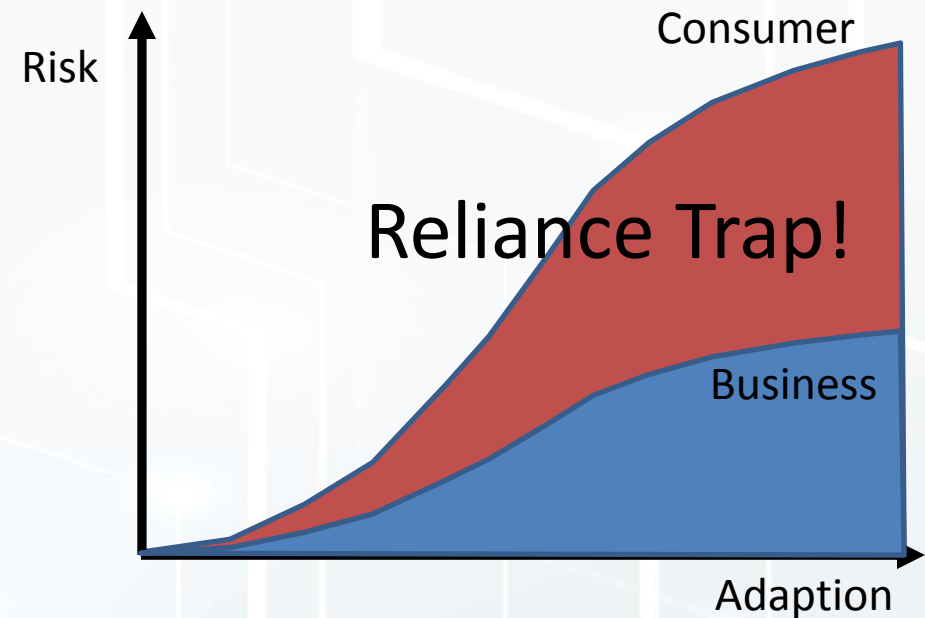
- Benefits
  - Operational Analytics
  - Predictive Maintenance
  - Capacity Planning



# IoT Security

## Consumer vs Business Approach

- Consumer
  - Functionality
- Business
  - Manageability
  - Return on Investment
  - Reliability
  - Security



# IoT Security

## Device/IoT Gateway Security

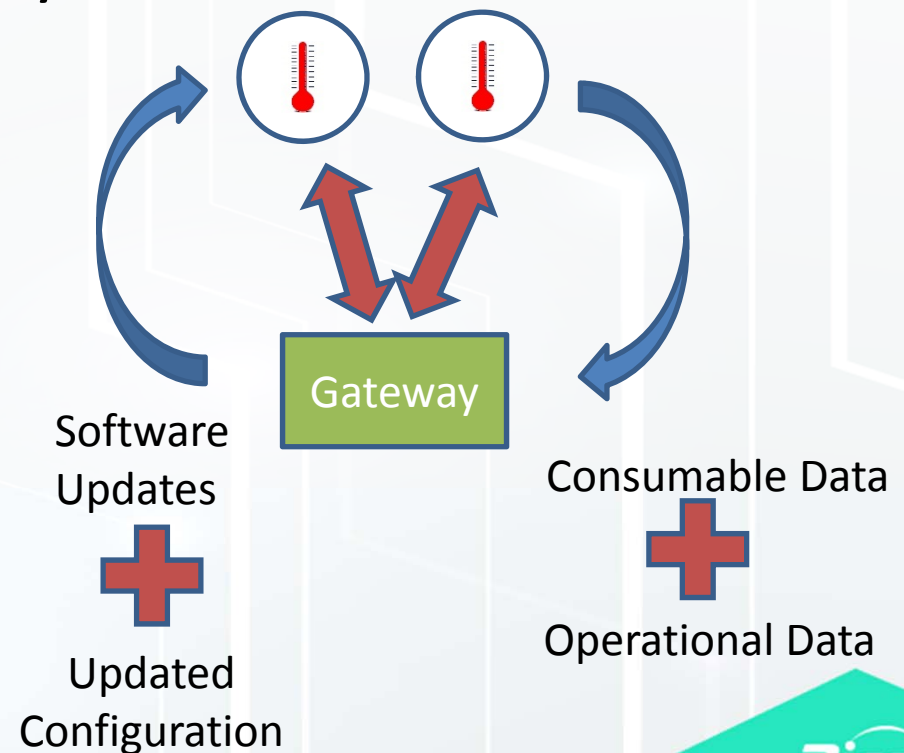
- Software
  - Strong Authentication
  - Network encryption
- Firmware
  - Secure boot
  - Secure Updates
- Hardware
  - Voltage/Temperature monitoring
  - Tamper resistance



# IoT Design and Selection Guidelines

## Device/IoT Gateway Security

- Device management.
  - Secure Data storage on network outages
  - Remote firmware and application software updates
  - Remote configuration
- Easy Integration
  - Easy to consume API's
  - Standard application protocols



# IoT Design and Selection Guidelines

## Device/Sensor Selection

- Recommended native TCP/IP network connectivity
  - Bluetooth (min BLE Version 4.1) in short range
  - PoE ethernet for larger devices/longer distances
  - Device density is important for wireless





# IoT Design and Selection Guidelines

## Device/Sensor Selection

- Not recommended
  - Serial cabling: Stability AND Security is hard to maintain
  - Wi-Fi: High energy consumption
- Security should NOT be optional/add-on



# IoT Design and Selection Guidelines

## Gateway Selection

- Remote management platform
  - Remote firmware and application software updates
  - Remote configuration and KPI monitoring



The background of the slide is a dark, textured surface, possibly a metal door or a piece of old leather, covered in numerous small, raised rivets or studs. On the left side, there are several deep, jagged scratches or tears that reveal a lighter, reddish-brown material underneath. The overall appearance is rugged and suggests a focus on durability and security.

# IoT Design and Selection Guidelines

## Gateway Selection

- Resistant to physical tampering.
- Firmware/OS end to end encryption
- Use TCP/IP, prefer PoE

# IoT Design and selection guidelines

## Gateway Selection

- Easy software development platforms
  - Linux or Windows
  - Python, or .NET development platforms
- No BacNET and Modbus, hard to secure



# IoT Design and selection guidelines

## Cloud Services Selection

- Central device management
  - API's for easy development
  - Geo distributed
  - Resilient for failures



# IoT Design and selection guidelines

## Cloud Services Selection

- Machine learning
  - Use it when you need it
  - API's for Machine learning
  - Ease of change
  - Analysis tools



# IoT Design and selection guidelines

## Cloud Services Selection

- Big data storage
  - Geo Replication
  - Cheap Storage
  - Data management tools
- Data Governance



# Further Reading

- [Cyber Security in Data Centers](#) , BICSI Fall 2017
- [Are you ready for IoT to change our buildings?](#), BICSI Winter 2018



Questions?

