# IoT Takes a Village



BUILDING THE SINGLE PAIR ETHERNET ECOSYSTEM





### MODERATOR



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# **PANELISTS**









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## What's Happening with Building Automation Today?







It's all about the DATA Accessing it.
Securing it.
Using it.



"Globally the Building Automation System Market is expected to grow at the rate of more than 13% from 2016 to 2022."

Market Watch, October 2018, marketwatch.com





### Remember This?

**Token Ring Burroughs Poll/Select** Hewlett Packard Thin Net HDLC VT100 Sperry X.25 WANG Token Bus LU<sub>6.2</sub> Telnet RS485 TD830 Olivetti Decnet Burroughs SNA ISDN Dial Up UUCP SDLC ARCnet RS232 Banyan Vines

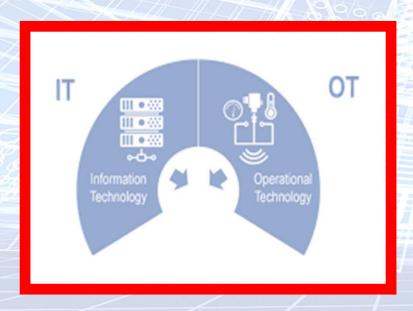
## **Automation Today**

EtherNet/IP Foundation FieldBus Mitsubishi Electric RS232 Yokogawa DALI Schneider Electric Modbus **ODVA DeviceNet ABB** Controlnet Honeywell ControlNet IEBUS D2B Omron SCADA FlexRay Endress Hauser **Rockwell Automation** ProfiBus 4-10mA **PROFINET** Two Wire





# Building Operational Technology OT Today



- Has similarities to IT networking circa 1990
- OT Expectations Changing
  - Want the benefits of the IT evolution
    - system optimization
    - predictive maintenance
    - Software upgradability
    - cloud connected
- Industry leaders gaining clarity on key value propositions
  - Current protocols and network structures becoming barrier to innovation
  - Path forwards
     – adopt best of IT married to OT core strengths





# Example

- Panduit World Headquarters
- 600,000 feet of 4-pair
- 500,000 feet of 2-wire
- What could it have been?





## Why Single Pair Ethernet?







## It's all about the POWER

- Every Building OT Device Requires Power
- A single medium for data and power is preferred.
- Current battery technology isn't scalable
- Battery technology isn't as reliable as a wired connection.
- Building technology devices are often CRITICAL to building operations and the health and safety of the occupants.



Consider how PoE has significantly increased the availability of real world deployable technologies for IT, Security and AV.





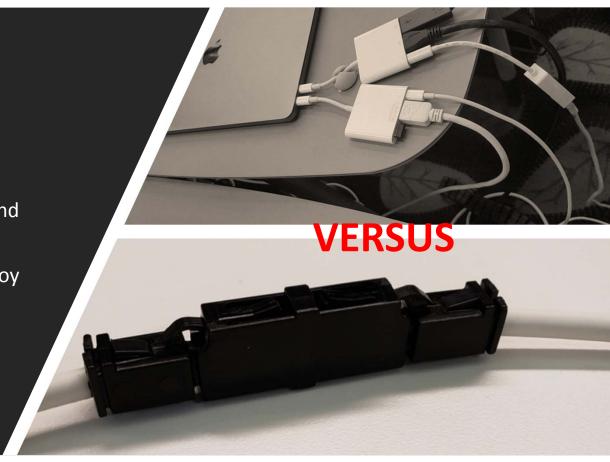
## It's all about a SIMPLIFIED AND STANDARDIZED INTERFACE



Ensure wide product availability

 Standardization eliminates proprietary and non-compatible interfaces

• Standardization gives confidence to deploy for performance & safety



## It's all about the TRAINING



"Technical limitation and lack of skilled expertise is expected to hamper the growth of building automation system market during forecast period 2016-2022."

-Market Watch, October 2018, marketwatch.com

Current Building Automation Systems infrastructure solutions and architectures vary by manufacturer.





Building systems integrators are tasked with understanding and implementing many infrastructure architectures and products.





## It's all about ADOPTABILITY





WORKING WITHIN EXISTING DESIGN PATENTS WILL HELP SPEED ADOPTION





## What is Single Pair Ethernet?





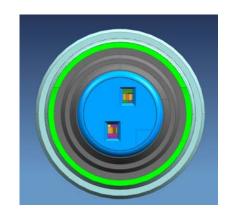


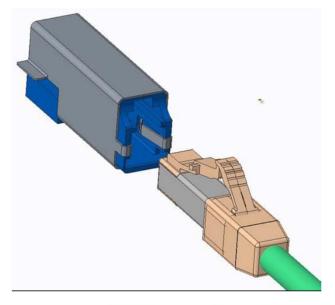
## Overview SPE

- 802.3cg defines 10Mb/s Ethernet over a single balanced pair
- Designed for Building and Industrial Automation
- Key Attributes
  - Power + Data (multidrop power not supported yet)
  - 2 point to point reaches 15m and 1000m
  - Multidrop 25m and 8 stations
  - Cable & Cabling Topology Reuse
  - Compact
  - Connectorization













## SPE is Unique

- 50% more dense than RJ-45
- Low Power Low Data
- Expected to Support Longer Distance
- Investigating Multidrop Capabilities

Parameter	4-pair	Single Pair
Data Rate	Up to 10 Gb/s (10GBASE-T)	10 Mb/s at 1000 m (1 Gb/s at shorter dist.)
Power Levels	Up to 71 W (PoE++)	Up to 15 W (TBD)
Reach	Up to 100 m	Up to 1000 m
Connector Type	RJ45	Modified LC





## 10BASE-T1L SPE System Overview

#### **Data**

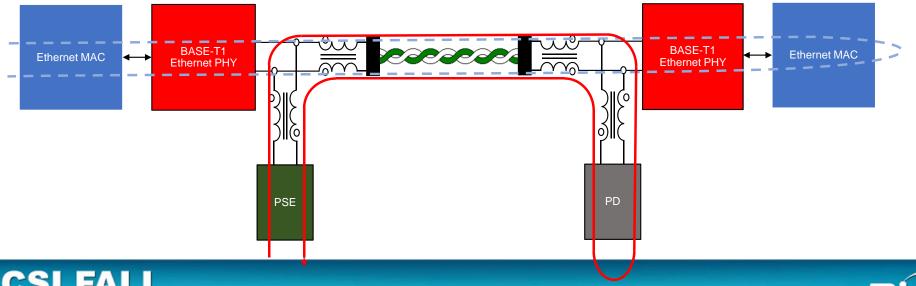
- 10Mbps
- Full duplex Both sides transmit at the same time

#### **Cabling/Connectors**

- Up to 1000 meters
- Accommodate both data and power
- Can be bundled

#### **Power**

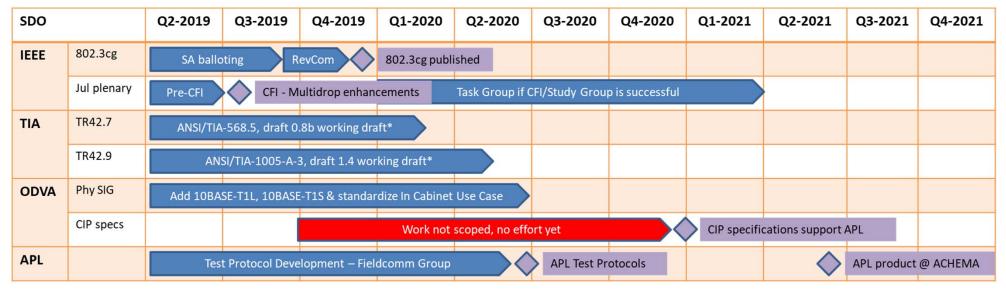
- 50-58V classes for maximum power transfer
  - Up to 52W
- 20-30V classes for low voltage applications
  - Up to 8.4W







## SDO Activity – 10SPE



Cisco/JCI/Panduit SPE

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How do we get there?









**Market Awareness** 

- ☐ Clearly Defined
  SPE Benefits
- Universal /
  Consistent
  Messaging

### Design

- Gather current reference architectures and best practices for various OT systems.
- ☐ Develop SPE Reference Architectures
- Evolutionary infrastructure options to address the 80%

### **Ecosystem Engagement**

#### WHO:

- OT SystemsManufacturers
- □ PHY
- MDI
- ☐ OT Endpoint / Devices
- OT Install and Integrators
- ☐ MEP & IT Design
- ☐ Sustainable Design Orgs

#### HOW:

- Create list of other key organizations to interact with
- Webinars
- Conferences
- □ Trade Publications
- Whitepaper
- Education
- Use Cases









BELDEN



## **GET INVOLVED!**

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